

# Referral Rewards Certificate



Thank you for your referral

At Shane Homes, we understand that your new home is one of the most important purchases you will ever make and that choosing the right builder can be a difficult decision.

We would like to thank you for choosing Shane Homes and for referring us to your family and friends. To show our appreciation, we would like to give you \$2,000\* every time a relative or friend purchases a single family home with a front attached garage and \$1,000\* every time a relative or friend purchases a street town, paired home or single family laned home as a result of your referral.

It's as easy as 1, 2, 3 . .

**First:** you complete the form below.

**Second:** your relative or friend presents it to their Shane Homes Area Manager before signing the offer to purchase.

**Third:** if your referral results in a sale we will gratefully give you the referral fee!  
It's our way of saying "thank you" for helping us sell another home.

Dear Area Manager,

Please welcome my friend who is interested in a new home.

Date: \_\_\_\_\_

*Your friend/relative contact information:*

My friend's name: \_\_\_\_\_

Address: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Email: \_\_\_\_\_

*Your friend/relative is purchasing a:*

Street Town, Paired Home or Single Family Laned Home

Single Family Home with a Front Attached Garage

*Your contact information:*

Referrer's Name: \_\_\_\_\_

Referrer's Address: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Email: \_\_\_\_\_

This letter MUST be presented before the offer to purchase.

**\*CONDITIONS**

This form must be presented to the Area Manager prior to the offer to purchase.

Shane Homes agrees to pay a \$1,000 or \$2,000 Referral Fee provided the following conditions are met:

1. You, the referrer, must make contact with Shane Homes referring your friend/relative prior to your friend/relative contacting Shane Homes.
2. Your friend/relative must be a customer we have not had previous contact with.
3. Referral is valid for 90 days from the date received.
4. The referral letter must be completed in its entirety.
5. Referral fee of \$1,000 or \$2,000 is payable to you, the referrer, at closing.
6. Cannot be combined with other promotional offers (i.e. area specials, promotional series of homes, family rewards, etc.)

The Referrer understands and agrees to the above conditions.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

